A GUIDELINE TO A GREAT SENIOR AD NIGHT

IASKS	STAFFERS RESPONSIBLE
MARKETING	
Daily video announcements	
Posters around the school	
Automated phone calls home to all senior parents	
Flyers distributed to every senior	
E-mail blast	
Facebook, senior class page; updates and reminders	
Assemblies	
Mailings to all seniors	
EXECUTION	
Training in InDesign for all yearbook staffers	
Greeting the parents when they arrive	
Have them sign in and select size of the ad (yearbook purchase included)	
Have food/coffee/soft drinks available	
Have past yearbooks on display for ideas	
Scan photos into the computer system	
Upload pictures to the yearbook drive	
Have parents bring in photos they want to use. (ex: 12 for a full page ad, six for a half page ad, two or three for a quarter page ad)	
Have parents bring in a typed message to place on the ad	
Select: color, font, size, background color	

Print out final copy and give to the parents to bring home	
ORGANIZATION	
Set up each computer station	
Make sure the flow of activities is logical and apparent	
When parents sign in, make sure to write down their name and the name of their child	
Create a layout that is clean and easy to read	
Print a copy and have the parent(s) sign indicating approval	
Always write receipts	
Keep all money and checks in a locked folder	

